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## Reframing Advocacy to Increase Budgetary Support for Aging in Ohio

## **Example from an Association of Area Agencies on Aging**

## **IS YOUR COMMUNITY** part of the movement to

reframe aging?

#### WHAT CHANGES

in your community can you influence by using well-framed messages about aging?

#### HOW CAN THE

National Center to Reframe Aging help you shape policies that work for all of us as we age? Historically underbudgeting for aging services has created today's challenges, like unjust wages for care workers and a care shortage. Beth Kowalczyk, Chief Policy Officer for the Ohio Association of Area Agencies on Aging (AAAs), is using the tools of the National Center to Reframe Aging to rally advocates to demand greater investment in the systems serving older Ohioans.

Trained by the National Center, Beth shares well-framed messages with the network of AAAs, age-friendly communi9es, and other advocates. Through social media, op-eds, press conferences, and testimony, they have reshaped the conversation and are seeing results. This year, the Legislature created a budget that significantly increases funding and raises rates for aging services by over 30%. This means care worker wages will likely increase to \$18/hour within three years.

When Beth visits the Ohio State House, she wears a button with a special message, "Aging so cool, everyone's doing it." As more people understand we are all in this together – public opinion and government funding will support a system of care for all of us.

### JOIN US IN TELLING A NEW STORY ABOUT AGING!

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# What Can I Do?





Practice using the tips on the **Ouick Start Guide** 



#### **Our Words Matter** Here Are Tips on How to Choose Them Well

	Instead of these words and cues:	Try:
ter,	"Tidal wave,""tsunami," and similarly catastrophic terms for the growing population of older people	Talking affirmatively about changing demographics: "As Americans live longer and healthier lives"
	"Choice," "planning," "control," and other individual determinants of aging outcomes	Emphasizing how to improve social contexts: "Let's find creative solutions to ensure we can all thrive as we age."
200 200	"Seniors," "elderly," "aging dependents," and similar "other- ing" terms that stoke stereotypes	Using more neutral ("older people/Americans") and inclusive ("we" and "us") terms
	"Struggle,""battle,""fight" and similar conflict oriented words to describe aging experiences	The Building Momentum metaphor: "Aging is a dynamic process that leads to new abilities and knowledge we can share with our communities."
	Using the word "ageism" without explanation	Defining ageism: "Ageism is discrimination against older people due to negative and inaccurate stereotypes."
	Making generic appeals to the need to "do something" about aging	Using concrete examples like intergenerational community centers to illustrate inventive solutions

## Learn more at www.reframingaging.org

Partner with the National Cent connect with us at reframingaging@geron.org



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